AIRSTREAM, INC.
INTRODUCING.....THE NEW
1993 - 30' EXCELLA "FRONT KITCHEN" TRAVEL TRAILER

RETAIL PRICING/SALES ORDER
03/01/93

Serial Number __________ Order Date __________ Req. Ship ______ Ship Via __________

Dealer Name __________ Authorized By __________ Retail Name __________

RETAIL BASE: $39,628 Model: 30' Front Kitchen _____TWIN (SFEAPP-13A) _____QUEEN (SFEAPP-13J)

COLOR SCHEMES — Barcelona Opt. 11 — Calgary Opt. 18
— Lake Placid Opt. 20 — St. Tropez Opt. 03
— Serafino Opt. 16

NOTE: St. Tropez has choice of Standard Green Carpet or Optional Beige

OPTIONAL EQUIPMENT:

SUPER VALUE PACKAGE:

- Spare Tire Bracket (994073) $ 103
- Raised Panel Inserts on Refrigerator (109314) $ 109
- TV Antenna/Cable/Telephone Hook-Up (109132) $ 101
- Excella "1000" Package (109255-30) $ 1,079
- C.S. Patio Awning 21' 4" (109036) $ 1,192

TOTAL OPTION COSTS (999888-30 F) $ 2,584

SUPER VALUE PACKAGE CREDIT . . . < $ 1,247 >

TOTAL PACKAGE COST $1,337

ADDITIONAL OPTIONS:

$ 671 — Aluminum Wheels (994230)
$ 180 — Radial Spare w/Steel Wheel (109370)
$ 97 — Center Support Arm (Patio Awning) (109050)
$ 218 — Front Window Awning 47" (109047-01)
$ 218 — Rear Window Awning 47" (109047-02)
$ 218 — R.S. Rear Window Awning 3' (109038-02)
$ 425 — R.S. Front Window Awning 13' 4" (109796)
$ 419 — Wrap Protectors (109325)
$ 510 — 3 pc. Solar Grey Stone Guard (109326)
$ 450 — Solar Grey Rear Panoramic Windows (108457)
$ 209 — Mini Blinds (Except Wing & Panoramic)
(N/A w/1000 Pkg.) (108065-30F)
$ 189 — Pull Shades in Lounge & Bedroom (109424-30F)
$ 184 — Fan-Tastic Fan (109742-02)
$ 262 — Doors In Lieu of Microwave (109121-06)
$ 262 — 8 Cu. Ft. 2-Way Refrigerator w/Ice Maker (109737)
$ 254 — Convection Microwave Includes 4-Burner Cook Top (109736-01)
$ 405 — Fluorescent Lights (109417-10)
$ 765 — Deluxe Sony Sound System w/C.D.Player (109744-02)
$ 169 — Deluxe Monitor Panel (N/A w/o Alum. Blinds) (109434)
$ 253 — 30# Alum. Bottles (109134)
$ 390 — 40# Alum. Bottles (109135)
$ 195 — Deluxe Foam Mattress (109424-01 A); -04 (J)
$ 277 — Planked Oak Galley Flooring (109428)
$ 608 — Bathroom Upgrade Pkg. Incl: Marble Lavatory Top, Brass Faucets & Hardware (109501-02)
$ 519 — Wood Blinds (N/A w/1000 Pkg.) (109461-30F)
$ 166 — Wood Blinds (Bedroom, Galley & Bath) (In Lieu of PVC Blinds & w/1000 Pkg.) (109461-30F)
$ 162 — Water Purifier w/Seperate Faucet (109499)
$ 122 — High-Rise Galley Faucet (Std. in "1000" Pkg.) (109594)
$ 88 — Elec. Control Air Conditioner w/Heat Strip (Std. in "1000" Pkg.) (109595)
$ 533 — 13" T V (Shipped Loose) (109785)
CHASSIS:
8,000 lb. Axle System
Steel Wheels w/Trim Rings
Radial Black Wall Tires, LRC
12" Electric Drum Brakes
Electric Hitch Jack
Manual Satisfiler Jack w/Pads
Aluminum Step w/Extension

EXTERIOR:
Bright Aluminum Finish
Excelsa Graphics
Enclosed & Insulated Underbelly
C.S. Awnings Rail
Sewer Hose Storage in Rear Bumper
C.S. Rear Underbelly Storage Compartment
Rear Trunk Door - "J" Bed Only
Polished Bumper
Hinged LPG Bottle Cover

WINDOWS & DOORS:
S.P. Solar: Grey Front Panoramic Windows
S.P. Solar: Grey Door Window
C.S. & R.S. Rear Access Doors - Twn Only
Keyed Deadbolt w/Door Bell & Grab Handle
18" Stack Window Forward of Door
30" Stack Window Forward of Door

LOUNGE DECOR:
Molded Front End Liner w/Roofcover,
 w/4-Way Close-Out Panel
76" R.S. Deluxe Lounge w/C.S. TV Cabinet
Wall Pvs in Lounge Area
Blanket Drawer Below Lounge
Zip Dec Chair Storage

INTERIOR DECOR:
Full Shades in Galley & Bath
Full Close-Out Drapes Except Bath & Galley
Oak Interiors w/Raised Panels
Front & Rear End Liners w/Raised Panel Doors
Santa Fe Vinyl Interior Skin
Decorative Bath Vinyl Skin
Towel Bars
Gold Frame Shower Door
Fiberglass Shower
Decorative Lounges Throw Pillows (2)
Mirror w/Airstream Logo
All Countertops Woodgrain Laminate Except
Galley & Lavatory
Wood & Fabric Valances, Except Galley

APPLIANCES:
13,500 BTU Air Conditioner w/Heat Strip &
Manual Controls
35,000 BTU Furnace w/Electronic Ignition
4-Burner Range Top w/Deluxe Door
Powered Ceiling Fans (2)
Bathroom Exhaust Fan (12 V)
8 cu. ft. 2-Way Auto Refrigerator
LP Pressure Gauge in Refrigerator Compl.
Smoke Detector
Tank Monitoring System in Range Hood
Regular Microwave Oven
6 Gallon Water Heater w/Electronic Ignition

ENTERTAINMENT & SOUND:
Deluxe AM/FM/Cassette Stereo w/4
Speakers
Radio Antenna
TV Antenna w/2 Outlets

GALLEY DECOR:
Laminated Galley Top w/Back Splash
2 Shelf Spice Rack
Convertible Dinette 38 X 72
Wall Pad at Side Dinette
Sink Cover (2)
Double Porcelain Sink
Bi-Fold Range Cover
Pantry Storage

BEDROOM DECOR:
Quilted Bedspreads & Pillow Covers
Innerspring Mattress
Bed Pillows (2)
Throw Pillows (1-Dbl., & 2-Twin)
Lift-Up Bed Storage
TV Shelf
Cedar Lined Wardrobes
Hardwood Framed Mirrored Hinged
Wardrobe Doors

3 Twin Bed Model: (34 X 78) (2)
5 Twin Bed Model: (34 X 75) (2)
1 Full Bed Model: (34 X 80) (2)

ELECTRICAL:
Deep Cycle Battery (2)
7-Way Trailer Plug
50 Amp Converter w/On-Off Switch
12 V Circuit Breakers
120 V Exterior Outlet
GFI Protection for Bath & Exterior Outlet
Step Light
Water Pump Switch in Bath & Galley
12 V Kill Switch for Batteries
Prewired for Solar Battery Charger
Exterior Lighting Package:
Hitch Light
Dump Valve Light
Flood Light
Exterior Compartment Lights

SPECIFICATIONS:
30 lb. Steel LPG Bottles
Automatic 2-Stage Regulator
Shower Head w/Shut-Off
Water Heater By-Pass Kit
Galley Sink Spray Head
Lockable Water Fill
Water Pressure Regulator
Accumulator Tank in Fresh Water System
Toilet w/Water Saver
50 Gallon Water Tank w/Drain Valve
35 Gallon Black Water Tank w/Tank Flush
30 Gallon Grey Water Tank
Exterior Water Service w/Shut-Off
Actual Length - 30' 11"
6,150 lb. Dry Weight (Without Options)
750 lb. Hitch Weight (Without Options)
1,150 lb. Additional Allowable (Including Options, Personal Cargo, & Fluids)

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Airstream reserves the right to upgrade or change these above specifications without prior notification.