



National TrailManor Factory Sale Going On Now.

Special Factory Discounts. Extra Incentives. Great TrailManors. This Is The Time To Save.

If you've ever dreamed about owning a new TrailManor, now is the time.

Our National Factory Sale gives you amazing discounts at TrailManor dealers across the nation, who are clearing out 2013 inventory to make room for our brand new 2014 models.

ALL TrailManors are on sale. Because of our smarter design and engineering, chances are you already have what it takes to tow a TrailManor—even minivans, crossovers, and small SUVs.



And remember—it only takes one extra gallon of gas to tow a TrailManor 100 miles.

There's plenty of great camping left this season. Enjoy it all in a new TrailManor. Enjoy it even MORE knowing what a great deal you got during our Factory Sale.

Your dealer can give you all the details, including special offers that each dealer may have created just for its customers. But hurry—it all ends August 31.

Learn more and find your nearest TrailManor dealer at www.trailmanor.com.

Remember: Order Your Replacement Parts From Your TrailManor Dealer

TrailManor is now working through dealers to provide replacement parts, rather than having customers order from the factory.

This simplifies the order process, and allows you to work with dealers who can provide better, more personalized attention.

Order through your dealer, or through one of our stocking parts dealers located across the country.

For a parts catalog, visit trailmanor.com, then go to “Service” and click on “Parts.” You can download a PDF version or view it online.



Cleo's Column



By Cleo Eickhoff,
TrailManor VP of
Marketing and Co-
Owner

Really? The month of August is here already? I guess so; summer is in its last hoorah stage. But there are plenty of days ahead for camping.

All of us at TrailManor have been busy preparing for the fall and winter RV Shows; getting our 2014 Models ready; working with photographers for our new brochure; and building another new model – the Model 2417 Slideout.

The Model 2417 Sport and Model 2417 have both been very popular. Seems like everyone likes that King Size bed. The feedback from customers was that along with the King Bed in the smaller trailer, we needed a slide out living room, so we designed the Model 2417 with a slide-out. In summary, the Model 2417 has been upgraded with options the same as the Classic Models. Model 2417 Sport (the Sport is 6" narrower than the Classic Models) stays in its own class.

Continuing on about the different models, we now have three floor plans in each Model size – the Model 3124, Model 2922, Model 2720 and the Model 2417. The 2014 Models will be debuted at Fall shows in September, and we'll post information on our website at www.trailmanor.com when they are officially introduced.

Roll of Drums please! Our Facebook page now has over 5000 "likes." If you are one of those who have "liked" us on Facebook, thank you. If you aren't, please consider "liking" us. Just go to www.facebook.com/trailmanor.

Thank you to Tanya Fischer and her family for their story in this edition of the TrailManor Newsletter. We love these kinds of stories.

The TrailManor TrailBlazer Club will feature photographs of the very first TrailManor trailer from the 1980s and a sneak preview one of the latest TrailManor models on the cover of their 2014 directory.

You can find a link to their website on our home page at www.trailmanor.com.

TrailManor Dealer Spotlight: Camper Outlet, Tualatin, OR



Camper Outlet is a family business that has been in the RV industry since 1957 selling trailers, campers and mobile homes, along with quality RV parts and accessories.

Owners Fred Eller and Don Lee have been working together in various segments of the industry since 1976. The pair moved to the Portland area in 2002 and opened Camper Outlet. The company's 20,000 square foot facility is the "only completely indoor RV showroom that we are aware of," said Fred.

The company's excellent website drives customers from all over the country to the dealership because of its ease of use, and the ability to get an instant price quote on any product line that Camper Outlet carries.

"We are proud and happy to have been a TrailManor dealer since 2006," said Don. "We feel it is a great product and TrailManor is great company to work with."

TrailManor is proud to be associated with Camper Outlet, too—the dealership is perennially one of the best TrailManor dealers in the nation.

To learn more about Camper Outlet, visit www.camperoutlet.com.



Tech Talk With Ed Lytle

How An Auto Change Regulator For Two LP Tanks Works



The **Manual Indicator Switch** handle points to the LP tank that was first activated. If the tank is still ac-

tive, the **Indicator Site Glass** will be **GREEN**.

If the **Indicator Site Glass** shows **RED**, that means one tank has been emptied and the regulator has **auto-matically** switched to the other tank.

For example:

- The **Manual Indicator Switch** pointing to **L.P. Tank #2**, meaning it was first activated.
- The **Indicator Site Glass** shows **Red**, meaning **L.P. Tank #2** is now empty and the regulator has **auto-matically** switched to **L.P. Tank #1**.

And the next steps would be to:

- Move the **Manual Indicator Switch** so it points to **L.P. Tank #1**. The **Indicator Site Glass** will switch back to **GREEN** indicating **L.P. Tank #1** is now the active tank.
- You would then take **L.P. Tank #2** to get refilled.

The process is reversed when the other tank becomes empty, and so on.

PLEASE NOTE: This Regulator Automatically switches to the next tank. The Manual Indicator Switch is just used to change the Indicator Site Glass from RED to GREEN.

Tip Of The Month: “Y” Not Have A Better Hose Connection?

(If you have a tip you'd like to offer to other TrailManor owners, email cleo@trailmanor.com)



A helpful suggestion: fill the fresh water hose to evacuate as much air as possible before making the fresh water connection to the TrailManor. I use a right angle elbow on the fresh water connection (at the TM) and a "Y" shut off threaded onto the elbow. When connecting the fresh water hose I open the free end of the "Y" connector to evacuate the air in the hose. The other opening of the "Y" connector is attached to the elbow and opened once the air has been evacuated from the fresh water hose. (Dick Hamel, Blandford, MA)

I just read the July newsletter and I have few things to add about the latches. I have a 2006 Trail Manor 2720 SD and I love it. What I've found is keep the latches lubed it stops them for getting rusted which will make them stick. Next, inspect the springs. I've replaced some that were weak or broken. I hope this helps. (Bill Carreira)

From A Woman's Point of View

A new column from Dorie Dew. Dorie owns a 2006 TrailManor 2720. Her home base is in Cloverdale, CA



I am a woman, alone, 800 miles from home. I am towing my TrailManor across the desert in the middle of summer. My TM follows me safely behind, like a loyal dog devoted to his master. I check my rear view mirror and wave hello to my traveling companion, Kobe. Unlike my TM, Kobe is a quintessential cat, loyal to no one.

Leaving behind the crisp green pine forest of Kaibab Lake at William, Arizona, I begin my trek early in the morning. It is hot. Very hot. My goal is to get through the deserts of Arizona and Southern Nevada and into the cooler elevations of California's Highway 395. Heat pushes at the car windows. Beatty, Rhyolite, Goldfield—the towns blink in the sunlight. I drive on.

At Tonopah, it is higher (Elevation: 6047 feet) but not much cooler. Still, turning east on Highway 6 feels like a minor triumph. I am getting close to 395. But I am also exhausted. I need to pull over. I find a highway rest area. There are no hook-ups, but that's ok. The TrailManor provides everything I need.

In 5 minutes, the TM is set up. I wake Kobe from his traveling slumber and feed him. The windows are opened fully and I am grateful for the hard-siding of the TM and the limited size of the openings—only a small serial killer could fit through the windows. This is reassuring. (In the movies, only very large men are murderous evil-doers).

I lock the door and settle in for the night. The occasional truck passes on the highway, but otherwise I am alone. Safe in my hard-body TrailManor. A woman and her cat.

Meet A TrailManor Owner: Tanya Fischer and Family



Recently, Lewis Waters, who does much of the engineering for new TrailManor designs, was out camping and, lo and behold, a TrailManor pulls into the campsite beside him.

In the next few minutes, he got to know Tanya Fischer of Ann Arbor, MI. This mom of three was taking a week break from her Dental Hygienist job to visit Iowa so her kids could spend some time with their cousin.

Tanya and her crew love their TrailManor. "Originally I wanted something I could handle on my own because my husband works long hours in the summer," she said. "I figured we would be on our own often. We typically would set up not too far from home (approximately an hour's drive) and have my husband join us after a busy week. We still do this, but we are finding more time to venture out more often as a family. We have seen some beautiful areas thus far."

Tanya noted that she and her family were preparing for a camping trip to Wisconsin.

"We are taking the kids to a Brewers game and a Cubs game. Our family

loves sporting events and my husband and I have taken in about half of the Major League Parks. We figure it's a great way to see the country. All of our kids play baseball/softball," she said.

This was Tanya's first camping trip to the Quad Cities but she said that they plan to return more often. "That was a perfect way to visit. We had our younger niece stay with us and the kids really got to know their cousin well this way," she said.

Who opens the TrailManor?

"Set up is a family event," she explained. "My 8 year old twin boys put down the stabilizers and attempt to level. My 10 year old daughter opens it, sometimes with assistance for first side of lifting. My husband and myself take care of the other necessary things."

"Looking forward to the day that the kids do it all and we can sit back with a drink and supervise. After the camper is up, the kids are long gone on their bikes exploring."

All of us at TrailManor were delighted to learn more about the Fischers and we're glad they're part of the TrailManor family.

Giggles

I have been in many places, but I've never been in Cahoots. Apparently, you can't go alone. You have to be in Cahoots with someone.

I've also never been in Cognito. I hear no one recognizes you there.

I have, however, been in Sane. They don't have an airport; you have to be driven there. I have made several trips there, thanks to my children, friends, family and work.

I would like to go to Conclusions, but you have to jump, and I'm not too much on physical activity anymore.

I have also been in Doubt. That is a sad place to go, and I try not to visit there too often.

I've been in Flexible, but only when it was very important to stand firm.

Sometimes I'm in Capable, and I go there more often as I'm getting older.

One of my favorite places to be is in Suspense! It really gets the adrenaline flowing and pumps up the old heart! At my age I need all the stimuli I can get!

Q: Why did the punk rocker cross the road?

A: Because he was stapled to the chicken.

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