

RETAIL PRICING/SALES ORDER

AIRSTREAM, INC.

1994 - 30' EXCELLA TRAVEL TRAILER

01-19-94

SERIAL NUMBER _____ ORDER DATE _____ REQ. SHIP _____ SHIP VIA _____

DEALER NAME _____ AUTHORIZED BY _____ RETAIL NAME _____

RETAIL BASE: \$39,959

MODEL: 30' Side Bath TWIN QUEEN QUEEN "Wardrobe"
 (SJEAPR-13A) (SJEAPR-13J) (SJEAPR-13W)

SALES CODE:
 Stock _____
 Retail _____
 CREDIT CODE:
 COD _____
 Bank F.P. _____

COLOR SCHEMES: Regatta Opt. 28 Stars & Stripes Opt. 22
 Falcon Opt. 26 America's Cup Opt. 24

OPTION PRICE	X	OPTION DESCRIPTION	OPTION NO.	REMARKS:
\$ 360		Wardrobe Model - Queen Bed	109874	
671		Aluminum Wheels	994230	
103		Spare Tire Bracket	994073	
180		Spare Tire & Wheel	109370	
97		Center Support Arm	109050	
1,192		C.S. Patio Awning 21' 4"	109036	
218		R.S. Rear Window Awning 3'	109038-02	
425		R.S. Front Window Awning 13' 4"	109796	
218		Front Window Awning 47"	109047-01	
218		Rear Window Awning 47"	109047-02	
419		Wrap Protectors	109325	
510		3-Piece Solar Grey Stone Guard	109326	
493		S.P. Solar Grey Rear Panoramic Windows	108457	
325		Skylight w/Shade in Galley Area	109885	
151		Skylight at Bath Area	109889	
166		Wood Blinds (Bedroom & Galley)(N/A 1000 Pkg.)	109461-30	
245		Easy-Lift Blinds Throughout (Exc. Panoramics)(N/A w/1000 Pkg.)	108065-30	
519		Wood Blinds Throughout Exc. Panoramics (N/A w/1000 Pkg.)	109461-07	
189		Pull Shades in Lounge & Bedroom	109424-30	
608		Bathroom Upgrade: Marble Lavatory Top & Brass Faucets & Hdw.	109501-02	
1,079		Excella 1000 Pkg. Includes: Exterior "1000" Castings, Easy-Lift Blinds in Bedroom & Galley, Tamarak Level, Screen Door Guard, Wood Blinds in Lounge & Dinette, Zip Dea Chairs (2), Upgrade Clock, Riser Faucet, & 13,500 BTU Air Conditioner w/Elec. Controls	109255-30	
195		Deluxe Foam Mattress	109426-01 (A) 109426-04 (J)	
425		9" Built-In TV	109883-04	
122		Riser Faucet (N/A in 1000 Pkg.)	109594	
700		Molded One-Piece Galley Top w/Back Splash, Range Cover & Riser Faucet	109881-02	
N/C		Free Standing Dinette w/2 Chairs	109761-01	
255		Additional Folding Chairs for Free Standing Dinette (2)	109771	
109		Raised Oak Panel Inserts on Refrigerator	109314	
277		Planked Oak Galley Flooring	109428	
413		Cocktail Chair	108840	
405		76" R.S. Lounge	109131-02	
185		Oak Laminate Lift-Up Table	109784	
88		Electronic Controls on Air Conditioner (N/A 1000 Pkg.)	109595	
117		Convection Microwave w/3-Burner Cooktop w/Storage Drawers	109893	
55		Fan-Fastic Roof Vent w/Built-In Thermostat & Rain Sensor	109742-01	
<273>		Drawers in Lieu of Regular Microwave	109121-05	
262		8 Cu. Ft. 2-Way Auto. Refrigerator w/Ice Maker	109737	
169		Deluxe Tank Monitoring System w/LP Gauges	109434	
765		AM/FM Stereo w/C.D. Player & Power Amplifier	109744-02	
101		Cable TV/Telephone Hook-Up Pkg.	109132	
490		13" TV Built-In Overhead Cabinet (N/A R.S. Lounge)	109884	
473		Fluorescent Lights (Recessed)	108417	
2,860		LP Generator w/40# Alum. Bottles (N/A w/Free Standing Dinette)	109856-02	
390		40# Aluminum Bottles w/Sight Gauges	109135	
293		30# Aluminum Bottles w/Sight Gauges	109134	
162		Water Faucet w/Purifier	109499	
115		TV Cabinet (No TV)	109975-04	

AIRSTREAM, INC., 419 W. Pike St., Jackson Center, OH 45334