ALL-NEW
AIRSTREAM, INC.

1993 - 34' EXCELLA SIDE BY SIDE REFER MODEL TRAVEL TRAILER

Retail Pricing/Sales Order

Serial Number ______________________ Order Date ____________ Req. Ship ________ Ship Via ______

Dealer Name ______________________ Authorized By ___________ Retail Name ___________

RETAIL BASE: $47,790 Model: 34'R Side Bath — TWIN — DOUBLE
(SRFAUP-13A) (SREAUUP-13J)

— Sarajevo Opt. 16 — w/LL Opt. 17
NOTE: St. Tropez has choice of Standard Green Carpet or Optional Beige

OPTIONAL EQUIPMENT:

SUPER VALUE PACKAGE:
Spare Tire Bracket (994073) $ 103
Raised Panel Inserts on Refrigerator (100748) $ 203
TV Antenna Cable/Telephone Hook-Up (109132) $ 101

Excella "1000" Package Includes: $1,079
"1000" Casting, E-Z Lift Mini Blinds (Bedroom, Galley & Bath), Entrance Mat, Tamarack Level,
Screen Door Guard, Wood Blinds (Lounge & Dinette), Zip Dee Chairs (2), Upgrade Wall
Clock, Riser Faucet, Electronic Controls on Air
Conditioner, Appliance Garage (109255)

C.S. Patio Awning 21' 4" (109036) $1,192
Center Support Arm (109050) $ 97

TOTAL OPTION COSTS (999990-34) $2,775

SUPER VALUE PACKAGE CREDIT . . . < 1,173>

TOTAL PACKAGE COST $1,602

ADDITIONAL OPTIONS:
$ 1,010. Aluminum Wheels (107471)
$ 180. Radial Spare w/Steel Wheel (109370)
$ 218. Front Window Awning 47" (109047-01)
$ 218. Rear Window Awning 47" (109047-02)
$ 218. C.S. Rear Window Awning 3" (109029-01)
$ 305. R.S. Rear Window Awning 8" (109759)
$ 450. R.S. Front Window Awning 14" 10" (109128)
$ 419. Wrap Protectors (109325)
$ 610. 3 pc. Solar Grey Stone Guard (109326)
$ 456. Solar Grey Rear Panoramic Windows (108457)
$ 379. Vista View Living Room Windows RS & CS (997067)
$ 134. Stack Window Forward of Door (30") (107636)
$ 149. Writing Table (Front Lounge Only) (986231-03)
$ 182. Writing Table w/Zip Dee Chair Storage (109797)
$ 688. Corian Galley Top (Incl. Double Stainless Steel Sink & Riser Faucet) (109245-01)
$ 297. Plank Oak Galley Flooring (109428-34)
$ N/C. Pull Shades in lieu of E-Z Blinds (109424-34)
$ <273. Door In lieu of Microwave (109121-02)
$ 254. Convection Microwave includes 4-Burner Cooktop w/Pan Drawer (109591-01)
$ 255. 2 Folding Chairs for Free Standing Dinette (109771)

$ 302. 10 Cu Ft 2-Way Side/Side Refrigerator w/Ice Maker (109774)
$ 765. Deluxe Sony Sound System w/C. D. Player (109744-02)
$ N/C. Free Standing Dinette (109761-01)
$ 195. Deluxe Foam Mattress (109426-01 A; -04 J)
$ 479. Fluorescent Lights (108417)
$ 55. Fan-Tastic Fan (109742-01)
$ 433. 2nd Furnace (1-30,000 & 1-25,000 BTU)(109430 (A), -01 J)
$ 124. 40# Alum. Bottles (107663)
$ 266. Wood Blinds (N/A w/1000 Pkg.) (109461-01)
$ 166. Wood Blinds (Bedroom, Galley & Bath) (In lieu of Mini Blinds & w/1000 Pkg.) (109461)
$ 162. Water Purifier w/ Separate Faucet (109499)
$ 311. Keyless Entry (109505)
$ 608. Bathroom Upgrade Pkg. Incl.: Marble Lavatory Top, Brass Faucets & Hardware, & Gold Frame Shower Door (109501)
$ 122. High-Rise Galley Faucet (Std. In "1000" Pkg.) (109594)
$ 88. Elec. Control Air Conditioner w/Heat Strips (Std. In "1000" Pkg.) (109595)
$ 1,013. Leather Comfort Pkg. Incl.: Comb. Leather, Vinyl & Fabric Insert on Cocktail Chair, Dinette & Sofa (109446-04)
$ 800. Factory Retail Delivery Fee
CHASSIS:
8900 lb. GVWR
8400 lb. Axle System
Steel Wheels w/Rim Rings
Radial Black Wall Tires, LRC
12" Electric Drum Brakes
Electric Hitch Jack
Manual Stabilizer Jack w/Pads
Aluminum Step w/Extension

EXTERIOR:
Bright Aluminum Finish
Excella Graphics
Polished Bumper w/Extruded Alum. Lid
Keyed Deadbolt w/Doorbell & Grab Handle
LPG Bottle Cover
Enclosed & Insulated Underbelly
C.S. Awning Rail
Sewer Hose Storage in Rear Bumper
C.S. Rear Underbelly Storage Compartment

WINDOWS & DOORS:
S.P. Solar Grey Front Panoramic Windows
S.P. Solar Grey Door Window
Rear Trunk Door (Dbl. Bed Model Only)
C.S. & R.S. Rear Access Doors (Dbl. Bed Model Only)

LOUNGE DECOR:
Molded Front End Liner w/Rooflocker,
 w/Radio Close-Out Panel
76" Front Deluxe Lounge w/Credenza
Wall Pads in Lounge Area
Wall Lamp
Cocktail Chair
Blanket Drawer Below Lounges
Oak Laminate Lift-Up Table

INTERIOR DECOR:
Easy-Lift Blinds Throughout (Exc. Panoramic)
Full Close-Out Drapes Except Bath & Galley
Oak Interior w/Raised Panels
Front & Rear End Liners w/Raised Panel Doors
Santa Fe Vinyl Interior Skin
Decorative Bath Vinyl Skin
Towel Bars (3)
Decorative Lounge Throw Pillows (2)
Mirror w/Airstream Logo
All Countertops Woodgrain Laminate Except:
 Galley & Lavatory
 Wood & Fabric Valances, Except Galley

GALLEY DECOR:
Laminated Galley Top w/Back Splash
Wood Spice Rack w/Tambour Door
Galley Flip-Up Shelf (N/A w/Corian)
Zip-Dee Chair Storage
Sink Covers (2)
Double Porcelain Sink (S.S. w/Corian)
S.S. Bi-Fold Range Cover
Fixed Dinette
Well Pad at Side Dinette
Decorative Wall Clock
Pantry Storage

ENTERTAINMENT & SOUND:
Deluxe AM/FM/Cassette Stereo w/4 Spkrs
Radio Antenna
TV Antenna w/2 Outlets

BEDROOM DECOR:
Quilted Bedspreads & Pillow Covers
Innerspring Mattress
Bed Pillows (2)
Throw Pillows (1-Dbl., & 2-Twin)
Lift-Up Bed Storage - Twin Only
Cedar Lined Wardrobes
Hardwood Framed Mirrored Hinged
Wardrobe Doors
Twin Bed Model:
34" x 78" Beds (2)
Nightstand
Chest of Drawers
Brass Lamp
Double Bed Model:
60" x 75" Bed
Pull-Out Drawer Under Bed
C.S. & R.S. Nightstands
C.S. Wardrobe w/Mirrored Doors

APPLIANCES:
13,500 BTU Air Conditioner w/Heat Strip &
Manual Controls
35,000 BTU Furnace w/Electronic Ignition
4-Burner Range w/Deluxe Door
Ceiling Vent w/12 V Fan & Light (2)
Ceiling Vent w/12 V Light Only (1)
Bathroom Exhaust Fan (12 V)
Regular Microwave Oven
10 cu. ft. 2-Way Auto. Sice-By-Side
Refrigerator w/Freezer
LP Pressure Gauge in Refrigerator Compt.:
Smoke Detector
Deluxe Tank Monitoring System
w/LP Gauge
6 Gallon Water Heater w/Electronic Ignition

ELECTRICAL:
Deep Cycle Battery
2nd Battery Compartment w/Battery
7-Way Trailer Plug
50 Amp Converter w/On-Off Switch
12 V Circuit Breakers
120 V Exterior Outlet
GFI Protection for Bath & Exterior Outlet
Step Light
Exterior Lighting Package:
 Hitch Light
Dump Valve Light
Flood Light
Exterior Compartment Lights
Water Pump Switch in Bath & Galley
12 V Kill Switch for Batteries
Prewired for Solar Battery Charger

SPECIFICATIONS:
30 lb. Aluminum LPG Bottles (2) w/Sign:
Gauges & Remover
Automatic 2-Stage Regulator
Shower Head w/Shut-Off
Water Heater By-Pass Kit
Galley Sink Spray Head
Lockable Water Fill
Water Pressure Regulator
Accumulator Tank in Fresh Water System
Toilet w/Water Saver
50 Gallon Water Tank w/Drain Valve
30 Gallon Black Water Tank w/Tank Flush
35 Gallon Grey Water Tank
Exterior Water Service w/Shut-Off
7100 lb. Dry Weight (Without Options)
800 lb. Hitch Weight (Without Options)
1800 lb. Additional Allowable (Including
Options, Personal Cargo & Fluids)
Actual Length - 35'1"

Airstream reserves the right to upgrade or change these above specifications without prior notification.

AIRSTREAM, INC.
div. of Thor Industries
419 W. Pike Street
Jackson Center, OH 45334
513-596-6111

3/01/93