



Newsletter: September 2013



The 2014 Models Are Here!

Bold New Graphics. New Slide Out Models. Lots of Extra Value.

The 2014 TrailManors are the best TrailManors yet.

We've added new slideout models to our 24-foot trailer series, and we've built in new features that add extra value to all our models.

Our 2417 models now come in a narrow version (the 2417 Sport Series) that's six inches slimmer for people who have small tow vehicles and want extra visibility around the trailer. Or, if you want the extra space of a standard TrailManor design, the 2417 Standard Series is your choice.

Both the 2417 Sport and 2417 Series now come with our two-bed floorplan,

plus new slide out living room and slide out dinette floorplans. And all 2417 Models offer a king size bed.

Then think about this: We've added 40-gallon fresh water tanks to most models as a standard feature, and on 2720 models and larger, we've given TrailManor owners the option of a recirculating or cassette toilet. Six-gallon water heaters are now standard in all models, as is our larger refrigerator.

There's too much to talk about here, but if you want full details, take a look at our website, which has just been updated to include new photos, floorplans, and feature details.

Just visit www.trailmanor.com and we think you'll be as excited as we are about 2014.

More 2014 Photos



New 2417 Slideout Models



You Don't Need A Big Tow Vehicle.



Ideal For Families.



Sizes From 24 to 31 Feet.

Cleo's Column



By Cleo Eickhoff,
TrailManor VP of
Marketing and Co-
Owner

Does anyone else remember Neil Diamond's 'September

Morn'? That song came to mind this year when I turned the calendar page over to September. I wanted to be camping somewhere in a TrailManor and enjoying a 'September morn'... but instead we were working here at TrailManor; that is one reason we love hearing your camping stories – we get to experience camp life with you! So please keep those stories coming.

We introduced our 2014 models at the Hershey, PA show this month. It was a very good show for us and we thank all of you who stopped by to visit.

Here's what's new in the 2014 models.

We have added 2417 slide out models. You can order slideout models in the 2417 Sport and the 2417 Standard now.

We have made the 40 gallon fresh water tank STANDARD in all models except the 2720 slide outs.

We now offer the option of a recirculating or cassette toilet on all models 2720 and larger (the 2417 models are available with the cassette toilet only)

Also, we have changed model names for consistency. Since the 2417 models also feature a king bed, we are giving them KB, KS, and KD designations. We are adding QB, QS, and QD designations to the 2720 Series to indicate its queen bed feature.

Six (6) gallon dsi is now standard on the 2417s as well as all the other units.

We changed the graphics on our units.

Our dealers had a clearance sale during August on 2013 models; some have extended their sale. If you're in the market, ask your dealer.

Dealers throughout the country and Canada are preparing for RV Shows. We are expecting sales to continue as they are now; we'll be standing on tiptoe watching with interest. Also, we are looking forward to the big RV Show in Pomona, California, in October. Nothing like the warmth of the California sun on those cool fall days. Hopefully we'll see some of you there.

TrailManor Dealer Spotlight: Bankston Motor Homes



Bankston Motor Homes, then and now. Note the fuel prices in the old photo.

This month's featured TrailManor dealer, Bankston Motor Homes, has four locations Alabama and Tennessee—Birmingham, Huntsville, Florence, and Nashville. Bankston has been a TrailManor dealer for many years, and has a reputation of being an exceptional dealership focused on customer service.

Bankston Motor Homes also has an experienced RV service department to assist you with any service work on your RV. Bankston is also a stocking parts dealership for TrailManor. And if you'd like to "try before you buy," Bankston also rents RVs.

"It's a great way help determine which RV is the best for you," said Harrison Bankston. "Whether you enjoy tailgating or simply want to enjoy the great outdoors, we look forward to helping you find just the right RV for you and your family. We are dedicated to helping you find the RV of your dreams and have been helping families like yours build memories for over 40 years."

To learn more about Bankston Motor Homes, visit the company website at www.bankstonmotorhomes.com.



Bankston Motor Homes hosts a customer appreciation rally each year. It's a don't miss event for many RV Owners.



Ms Bankston, the founder's wife, posing in front of a TrailManor with many of her great grandchildren..

Tech Talk With Ed Lytle

Leveling and Stabilizing A TrailManor



First: What **NOT** to Do

Many look at the stabilizers hanging off of the RV frame and think

“levelers.” There's a distinct difference.

Stabilizers are not made to level the rig. Doing so can cause damage to them and to your frame (by twisting it as you raise the corners of your camper.)

Don't be tempted to grab your jack handle, drill or impact driver and torque away at these until you raise that corner. Instead, follow these instructions.

To level and stabilize your RV at a camp site:

- Find the most level part of your site.
- Position your camper a couple of feet from where you want to park.
- Put leveling blocks against the tires.
- Make sure they will support the tires in all directions.
- Pull onto the blocks and check level.
- Keep adding or removing blocks on either side to make level.
- Level front to rear using the tongue jack.
- Now lower your stabilizer jacks to **stabilize** your TrailManor.



Tip Of The Month

Q: We just purchased a 2008 3023 Trailmanor. What do you suggest we use to clean the outside body of the trailer it is dirty from being under trees?

—Claudette Seniz, Severna Park, MD

A: To clean your unit you can use 'Mr. Clean Magic Erasers' (be careful, though, because they can take the paint off) and you can use 'Purple Power' which you can purchase at your local auto supply store.

From A Woman's Point of View

A new column from Dorie Dew. Dorie owns a 2006 TrailManor 2720. Her home base is in Cloverdale, CA



Ladies, start your engines! I am traveling with three “mature” women – my pit crew for this jaunt to McArthur–Burney Falls Memorial State Park. My companions span a 25-year age range, but age means nothing in this group.

The oldest, 75, is the strongest of us all, carrying heavy gear to the Trailmanor at an easy pace. Martha swears it is the vegan diet that makes her such a picture of health. I wonder if she simply has “good genes”. But no. She says both of her parents died young from common diseases. I am learning to love salads, but the smell of BBQ meat drifting over from the next campsite always reminds me of my basic carnivore character.

We are headed for an area tucked between Redding and Mount Shasta. The falls are a breathtaking gush of water plunging just 125 feet over volcanic rock. The blue-green pool at the bottom extends to a mind-boggling 200 feet deep. No one swims under that pounding cascade. The internet pictures are glorious and we can't wait to get there.

When the Trailmanor pulls into our campsite, we spill out of the car like worker ants swarming a speck of food. My crew are not campers, per se, but no matter. They look around, take stock, and quickly begin the necessary chores to set up camp. I explain what I am doing as I go through my paces to unfold the TM.

Margaret follows me as I remove the metal pins from each of the four

(Continued on page 4)

A Happy TrailManor Family: Eric and Suzanne Davis



Dear Peg and our friends at Western Campers:

We are returning home from a great week of camping in Kentucky! Just to let you know our new TrailManor pulls like a dream—no sway bars, no torsion bars, no problems. It pulls just as advertised and better than we expected. I've never pulled a camper before in my life and even Eric said I am pulling it like a pro!

Set up and take down have been a breeze.

Denise is enjoying learning how to do it too! We really enjoy our new TrailManor. There is one big problem though - we don't have enough vacation days to use it as often as we would like!

Your friends down south,

Eric and Suzanne Davis
Deer Park, Texas

Giggles

Two men, Jim and John, were walking their dogs when they passed by a restaurant. "Let's go in and get something to eat," Jim suggested. "We can't" responded John, "don't you see the sign says NO PETS ALLOWED."

"Aha, that sign," said Jim, "don't worry about it." And taking out a pair of sunglasses, he walked up to the door.

As he tried walking into the restaurant he got stopped at the door: "Sorry, no pets allowed," said the doorman.

"Can't you see" said Jim "I am blind, this is my seeing eye dog." But it's a doberman pincher, who uses a doberman pincher as a seeing eye dog?" the man asked.

"You must have not heard, this is the latest type of seeing eye dog," Jim said.

Seeing that it worked, John tried walking in with his Chihuahua. The doorman said, "don't tell me that a Chihuahua is the latest type of seeing eye dog."

Thinking quickly John responded in an angry voice "You mean they gave me a Chihuahua?"

From A Woman's Point of View (cont.)

latches, running to the other side to finish unhooking the last latch before I get there. The black levers that release the TM are next. It isn't obvious which direction to pull, but she tries one direction, then the other, before discovering the correct way.

I am thrilled to have a team – and especially because they are fast learners. Even Connie, our slowest, helps to push up on the ends, and the section flies up easily.

The sun is going down, but we all walk to the river to take a look. A gazillion gallons of water rush over rocks toward the shore in that spot. The curve of the Pit River gives the illusion that we are in the middle of the whitewater, surrounded by the fast-moving flow. Our easy female chatter pauses to silence as we each breathe deeply from the cooling air.

We are all touched by the beauty of this place. After a few more minutes, my companions and I return to the TrailManor. It is glowing with welcome in the fading light, promising comfort and safety for our "golden" ladies crew.



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