AIRSTREAM, INC.
1993 - 32' EXCELLA TRAVEL TRAILER

Retail Pricing/Sales Order
03/01/93

Serial Number ___________________________ Order Date ___________ Req. Ship ________ Ship Via _____

Dealer Name ___________________________ Authorized By ___________________________ Retail Name ________

RETAIL BASE: $43,628 Model: 32' Side Bath ___ TWIN ___ DOUBLE (SMEASP-13A) (SMEASP-13B)

COLOR SCHEMES: ___ Barcelona Opt. 11 ___ Calgary Opt. 18
___ Lake Placid Opt. 20 ___ St. Tropez Opt. 03
___ Serajevo Opt. 16

NOTE: St. Tropez has choice of Standard Green Carpet or Optional Beige

OPTIONAL EQUIPMENT:

SUPER VALUE PACKAGE:
Spare Tire Bracket (994073) $ 103
Raised Panel Inserts on Refrigerator (109314) $ 109
TV Antenna/Cable/Telephone Hook-Up (109132) $ 101
Excella "1000" Package Includes:
"1000" Casting, E-Z Lift Mini Blinds (Bedroom, Galley & Bath), Entrance Mat, Tamarack Level, Screen Door Guard, Wood Blinds (Lounge & Dinette), Zip Dee Chairs (2), Upgrade Wall Clock, Riser Faucet, Electronic Controls on Air Conditioner (109255-32M)
C.S. Patio Awning 23' 1 1/4" (109127) $1,215
Center Support Arm (109050) $ 97
TOTAL OPTION COSTS (999888-32) $2,704
SUPER VALUE PACKAGE CREDIT ... <$1,140>

TOTAL PACKAGE COST $1,564

ADDITIONAL OPTIONS:

$ 671 Aluminum Wheels (994230)
$ 180 Radial Spare w/Steel Wheel (109370)
$ 218 Front Window Awning 47" (109047-01)
$ 218 Rear Window Awning 47" (109047-02)
$ 450 R.S. Front Window Awning 14'10" (109128)
$ 296 R.S. Rear Window Awning 7" (109129)
$ 419 Wrap Protectors (109325)
$ 510 3 pc. Solar Grey Stone Guard (109326)
$ 456 Solar Grey Rear Panoramic Windows (108457)
$ 379 Vista View Living Room Windows RS & CS (997067)
$ 134 Stack Window Forward of Door (30") (107636)
$ 413 2nd Cocktail Chair (108840-01)
$ 148 Writing Table (986231-03)
$ 182 Writing Table w/Zip Dee Chair Storage (109797)
$ 297 Planked Oak Galley Flooring (109428-32)
$ <273 Door In lieu of Microwave (109121-03)
$ 254 Conversion Microwave Includes 4-Burner Cooktop w/Pan Drawer (109591-02)

$ 262 8 Cu. Ft. 2-Way Refrigerator w/Ice Maker (109737)
$ 765 Deluxe Sony Sound System w/C.D.Player (109774-02)
$ N/C Pull Shades in lieu of E-Z Lift Blinds (109424-32M)
$ 195 Deluxe Foam Mattress (109426-01 A); -02 (B))
$ 473 Fluorescent Lights (108417-32M)
$ 55 Fan-Tastic Fan (109742-01)
$ 124 40# Alum. Bottles (107003)
$ 282 Wood Blinds (N/A w/1000 Pkg.) (109461-04)
$ 188 Wood Blinds (Bedroom, Galley & Bath) (In lieu of Mini Blinds w/1000 Pkg.) (109461)
$ 182 Water Purifier w/Separate Faucet (109499)
$ 311 Keyless Entry (109055)
$ 122 High-Rise Galley Faucet (Std. in "1000" Pkg.) (109594)
$ 88 Elec. Control Air Conditioner w/Heat Strip (Std. in "1000" Pkg.) (109595)
$ 800 Factory Retail Delivery Fee
1993 AIRSTREAM 32' EXCELLA TRAVEL TRAILER

CHASSIS:
8300 lb. GVWR
8000 lb. Axle System
Steel Wheels w/Trim Rings
Radial Black Wall Tires, LRC
12" Electric Drum Brakes
Electric Hitch Jack
Manual Stabilizer Jack w/Pads
Aluminum Step w/Extension

EXTERIOR:
Bright Aluminum Finish
Excella Graphics
Polished Bumper w/Extruded Alum. Lid
Keyed Deadbolt w/Doormall & Grab Handle
LPG Bottle Cover
Enclosed & Insulated Underbelly
C.S. Awning Rail
Sewer Hose Storage in Rear Bumper
C.S. Rear Underbelly Storage Compartment

WINDOWS & DOORS:
S.P. Solar Grey Front Panoramic Windows
S.P. Solar Grey Door Window
Rear Trunk Door
C.S. & R.S. Rear Access Doors (N/A Dbl. Bed Model)

LOUNGE DECOR:
Molded Front End Liner w/Rooflocker,
 w/ Radio Close-Out Panel
76" Front Deluxe Lounge w/Credenza
Wall Pads in Lounge Area
Wall Lamp
Cocktail Chair
Blanket Drawer Below Lounge
Oak Laminate Lift-Up Table

INTERIOR DECOR:
Easy-Lift Blinds Throughout (Exc. Panoramic)
Full Close-Out Drapes Except Bath & Galley
Oak Interior w/Raised Panels
Front & Rear End Liners w/Raised Panel Doors
Sarta Pe Vinyl Interior Skin
Decorative Bath Vinyl Skin
Towel Bars (3)
Decorative Lounge Throw Pillows (2)
All Countertops Woodgrain Laminate Except
Galley & Lavatory
Wood & Fabric Valances, Except Galley

GALLEY DECOR:
Laminated Galley Top w/Back Splash
Wood Spice Rack w/Tambour Door
Galley Flip-Up Shelf
Zip-Dee Chair Storage
Sink Covers (2)
Double Porcelain Sink (S.S. w/Corian)
S.S. Bi-Fold Range Cover
Decorative Wall Clock
Pantry Storage

ENTERTAINMENT & SOUND:
Deluxe AM/FM/Cassette Stereo w/4 Spkr.
Radio Antenna
TV Antenna w/2 Outlets

BEDROOM DECOR:
Quilted Bedspreads & Pillow Covers
Innerspring Mattress
Bed Pillows (2)
Throw Pillows (1-Dbl., & 2-Twin)
Lift-Up Bed Storage - Twir Only
Cedar Lined Wardrobes
Hardwood Framed Mirrored Hinged
Wardrobe Doors
Twin Bed Model:
34" x 78" Beds (2)
Nightstand
Chest of Drawers
Brass Lamp
Double Bed Model:
60" x 75" Bed
Pull-Out Drawer Under Bed
R.S. Nightstand
C.S. Chest of Drawers

APPLIANCES:
13,500 BTU Air Conditioner w/Heat Strip &
Manual Controls
35,000 BTU Furnace w/Electronic Ignition
4-Burner Range w/Deluxe Door
Ceiling Vent w/12 V Fan & Light (2)
Ceiling Vent w/12 V Light Only (1)
Bathroom Exhaust Fan (12 V)
Regular Microwave Oven
8 cu. ft. 2-Way Auto. Refrigerator
LP Pressure Gauge in Refrigerator Compt.
Smoke Detector
Tank Monitoring System in Range Hood
6 Gallon Water Heater w/Electronic Ignition

ELECTRICAL:
Deep Cycle Battery
2nd Battery Compartment w/Battery
7-Way Trailer Plug
50 Amp Converter w/On-Off Switch
12 V Circuit Breakers
120 V Exterior Outlet
GFI Protection for Bath & Exterior Outlet
Step Light

Interior Lighting Package:
Hitch Light
Dump Valve Light
Flood Light
Ext. Exterior Compartment Lights
Water Pump Switch in Bath & Galley
12 V Kill Switch for Batteries
Pre Wired for Solar Battery Charger

SPECIFICATIONS:
30 lb. Aluminum LPG Bottles (2) w/Sign
Gauges & Remote
Automatic 2-Stage Regulator
Shower Head w/Shut-Off
Water Heater By-Pass Kit
Galley Sink Spray Head
Lockable Water Fill
Water Pressure Regulator
Accumulator Tank in Fresh Water System
Toilet w/Water Saver
50 Gallon Water Tank w/Drain Valve
30 Gallon Black Water Tank w/Tank Flush
35 Gallon Grey Water Tank
Ext. Exterior Water Service w/Shut-Off
6300 lb. Dry Weight (Without Options)
700 lb. Hitch Weight (Without Options)
2000 lb. Additional Allowable (Including
Options, Personal Cargo & Fluids)
Actual Length - 32'9"

AIRSTREAM, INC.
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Airstream reserves the right to upgrade or
change these above specifications without
prior notification.